

DEREK WILLIAMS
Canton, Georgia 30114

Presentation of Qualifications

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Education

AUBURN UNIVERSTIY, Auburn, Alabama
Bachelor of Science, Construction Engineering

DEKALB COMMUNITY COLLEGE, Atlanta, Georgia
Basic Refrigeration Theory and Practice
• Dean's List

Associations

American Homebuilders Association, Development Consultant – City of Canton,
Builders Guild

Professional Experience

2002 to Present

Owner/Operator Williams Construction Company

Atlanta, Georgia

1985 to 2002

YUM Brands

Atlanta, Georgia

Pizza Hut, Taco Bell, Kentucky Fried Chicken, A & W, Long John Silvers

Senior Construction Manager

Direct and manage complete development needs for all restaurant brands. Managed design build firm (BSW), supervising over 25 people, including training Staff and overseeing all design build projects. Supervised all site engineers, mechanical and electrical engineers, architects, construction managers, project administrators, and permitting expeditors.

- Established standards with other key core team members for all development projects that are currently in use, including all capital budgets for each program.
- Directed and established permitting process within a geographical territory for all development programs, including management of permitting consultants and seeking legal representation of selected development projects.
- Managed out-of-house architectural and engineering consultants to assist in establishing all contract documents for prototypical development needs.
- Actively work around the clock when necessary to resolve any problems with service personnel, customer needs or operational inefficiencies.
- Hired and trained new employees and performed all annual performance reviews, adjusting manpower as needed to streamline development needs, lower labor costs and increase efficiency.

Construction Manager

Managed new, remodel and construction programs on a national basis. Implemented special prototypical programs as a startup specialist establishing all guidelines for team members.

- Developed a "disaster rebuild team" after Hurricane Andrew, negotiating entire settlement totaling approximately \$25 Million and restructuring all damaged units through completion.
- Present all capital improvement projects to the executive committee for approval.
- Designated as final authority of architectural and engineering drawings for projects.
- Conducted site layouts for all freestanding units.
- Bolstered the technical capabilities of the staff by interviewing, hiring and training the most dedicated and quality-minded candidates.

1984 to 1985

PULTE HOMES

Atlanta, Georgia

Project Superintendent

Managed completion of 400 homes for Hunters Forest (\$10 Million) and Spalding Square Townhouses (\$2 Million).

- In charge of all contract negotiations with all subcontractors.
- Planned and supervised projects from inception through completion.
- Controlled scheduling, capital budgets, quality and homeowner warranty.

1983 to 1984

K-Mart Corporation

Atlanta, Georgia

Project Supervisor

Directed maintenance and remodeling of 100 units in five states. Conducted field inspections, evaluated and approved general contractors.

- Managed active lease for all units of landlord default for resolution and corporate reporting.
- Directed energy conservation installations for all units.

1972 to 1979

Williams Construction Company

Anniston, Alabama

Project Manager

Co-op with family owned business managing all phases of construction development while continuing education.

PERSONAL DATA

Married Two Children... Enjoys coaching Youth Football and Baseball...Golf...Excellent Health...